

## 48 Hour Booking Blitz

Book as many facials or classes as possible in the next 2 days of your business plan! Book 10 get a great prize!!

When you call potential hostesses or facials, you can say:

“Hi\_\_\_\_, this is \_\_\_\_\_Future Sales Director with Mary Kay. Do you have a minute? Great! My Director has challenged me to facial 30 new women this month and get their opinion of our products. Would you be willing to help me complete meet my 30 face challenge and give me your opinion? Great! I have \_\_\_\_ (Tuesday, or Thursday open)\_\_\_\_ (morning evening) which works best for you?

Oh, and if you would like to have some friends join you, you would earn free MK products just for being a hostess. Does that sound like something you would like to do?

**If yes:** Great! Would this evening be a good time to drop off and explain the hostess packet or is tomorrow really better for you?

**If no:** say I really look forward to seeing you and getting your opinion of our fantastic product line. See you on \_\_\_ at \_\_\_\_\_. I will have a free\_\_\_ for you , just for helping me meet my challenge. Thanks again.