

Get Your MK Car by Christmas 2004



Your Plan for June, July, August & September

- ◆ Call your Director and make your plan for success—plan to work FULL Circle!!
- ◆ Book 3-5 classes per week.
- ◆ Sell \$600—\$1,000 per week.
- ◆ Interview 5+ potential team members each week.

Rules for the MK Car Program

1. You must be active
2. You must have 12 active personal team members by November 30th.
3. Total production from you and your team must equal \$18,000 wholesale production by November 30th.
4. Your maximum contribution amount is \$4,000 personal production over the 4 months.
5. A minimum of \$4,500 wholesale production is required each month.
6. To be on-target in August - must have 5 active team members and a total of \$4,500 w/s team production at the distribution center by August 29!

Monthly Plan—June thru September 2004

- Sell a minimum of \$2,000 to place your personal order of \$1,000 w/s for each month. (\$1,000 w/s)
- Encourage your 5 personal team members to hold at least 1 selling appointment each week in order to place their \$600 wholesale order in August. (\$3,000 w/s)
- Add 3 personal new team members in August (each starting with a store of \$3,000 to \$600 w/s).

June Production:

\$1,000 personal + \$3,000 team + _____ new team members = **\$4,500++++**

July Production:

\$1,000 personal + \$3,000 team + _____ new team members = **\$4,500++++**

August Production:

\$1,000 personal + \$3,000 team + _____ new team members = **\$4,500++++**

September Production:

\$1,000 personal + \$3,000 team + _____ new team members = **\$4,500++++**

All this = Your FREE CAR!