

Wise Women Wise Choices

from dreams to reality

<p>1</p> <p>Top Reasons women begin a MK Career</p> <ul style="list-style-type: none"> • Money • Prizes, Awards, Recognition • Quality of the Products • Quality of the Training • Be your Own Boss / Balanced Life • Personal Growth / Positive Thinking • Tax Benefits • Free Car Program 	<p>3</p> <p>Advantages Mary Kay Offers</p> <ul style="list-style-type: none"> • No territories, No quotas • Listed 3x on the Fortune 500 List • Flexibility to work when you want • Drive Free! • 50% Profit from Sales • Celebrating Priorities! Faith, Family, Career • Golden Rule Philosophy Practiced • Equal opportunity advancement—you decide when you want a promotion. • Level Playing Field • 90% buyback Guarantee
<p>2</p> <p>How do we Make our \$\$\$ and Earn our FREE Cars?</p> <p>Sell the product & earn 50% profit!</p> <ul style="list-style-type: none"> • Skin Care Classes—2 hours of work (average Skin Care Class is \$300) • Reorders—Average reorder is \$10 per mo. per client. 100 clients = \$12,000 per year <p>Build a Team & earn Commissions!</p> <ul style="list-style-type: none"> • Team Building = opportunity for 4%, 9% or 13% commissions! • Car Program - New car every 2 years plus Mary Kay pays 83% of the insurance • Directorship - 9% to 13% commission for unit PLUS 9 to 13% commission on Personal Team, PLUS Bonuses up to \$5,000 each month—life insurance, Trips, Cadillacs & More! • NSD.....Top Position in Company! See Applause Magazine for details... 	<p>4</p> <p>Common Concerns</p> <ul style="list-style-type: none"> • “I’m Not the Sales Type” Good—your clients will love you and you won’t need to be retrained to NOT be pushy. Many MK women felt this way! • “I’m too Busy!” Great! busy women get the job done...they are the best time managers • “I’m broke” Then start Mary Kay and you can change this by next month! You are in charge. • “The Timing is not Right” There will never be the Perfect time to do anything....step out in faith in a direction that will bless you and believe you can make it happen. If you think you can—you can! • “I need to ask my husband” I believe that most husbands LIKE for their wives to be happy & fulfilled...and they really like it when she contributes to the income! • “I don’t know anyone” You do know people with skin....! And anyone is a potential client. We teach you how to make your business work! • “I’m Scared!” This is the most common concern. Don’t let it hold you back—realize your potential & ask yourself; what do I have to lose? So many people will benefit from your choice, including YOU!